



Brazil
Consulting & Services



FABESP

Tendências Tecnológicas



lesBrazil

Technology for Oil&Gas E&P

Exploration,
Reservoir &
Production

IT & Computer
Sciences



Technology for Oil&Gas E&P
Exploration, Reservoir & Production

Exploration, Reservoir & Production



Technology for Oil&Gas E&P
Exploration, Reservoir & Production

lesBrazil

Exploration, Reservoir & Production

Seismic Processing, Field QC

Geophysical Modeling, Illumination, Rock Physics

Offshore Reservoir Monitoring

Reservoir Characterization , Inversion, Modeling, CSEM

Advanced Petrophysics, Completion, Reservoir Analysis

Reserves Management - PRMS

Hydraulic Fracturing



Technology for Oil&Gas E&P
Exploration, Reservoir & Production

lesBrazil

Exploration, Reservoir & Production



Seismic Processing, Field QC

Modeling, Illumination, Rock Physics, 4D

Offshore Reservoir Monitoring, 4D

Reservoir Characterization , Inversion, CSEM

Petrophysics, Completion, Reservoir Analysis

Reserves Management - PRMS

Hydraulic Fracturing



Technology for Oil&Gas E&P
Exploration, Reservoir & Production

lesBrazil

Exploration, Reservoir & Production



FLAMOIL

NORSAR - Norway

OCTIO - Norway

Rock Solidd Images – USA, UK

NUTECH - USA

OGRE - USA

NSI - USA



Technology for Oil&Gas E&P
IT & Computer Sciences

IT & Computer Sciences



Technology for Oil&Gas E&P
Exploration, Reservoir & Production

lesBrazil

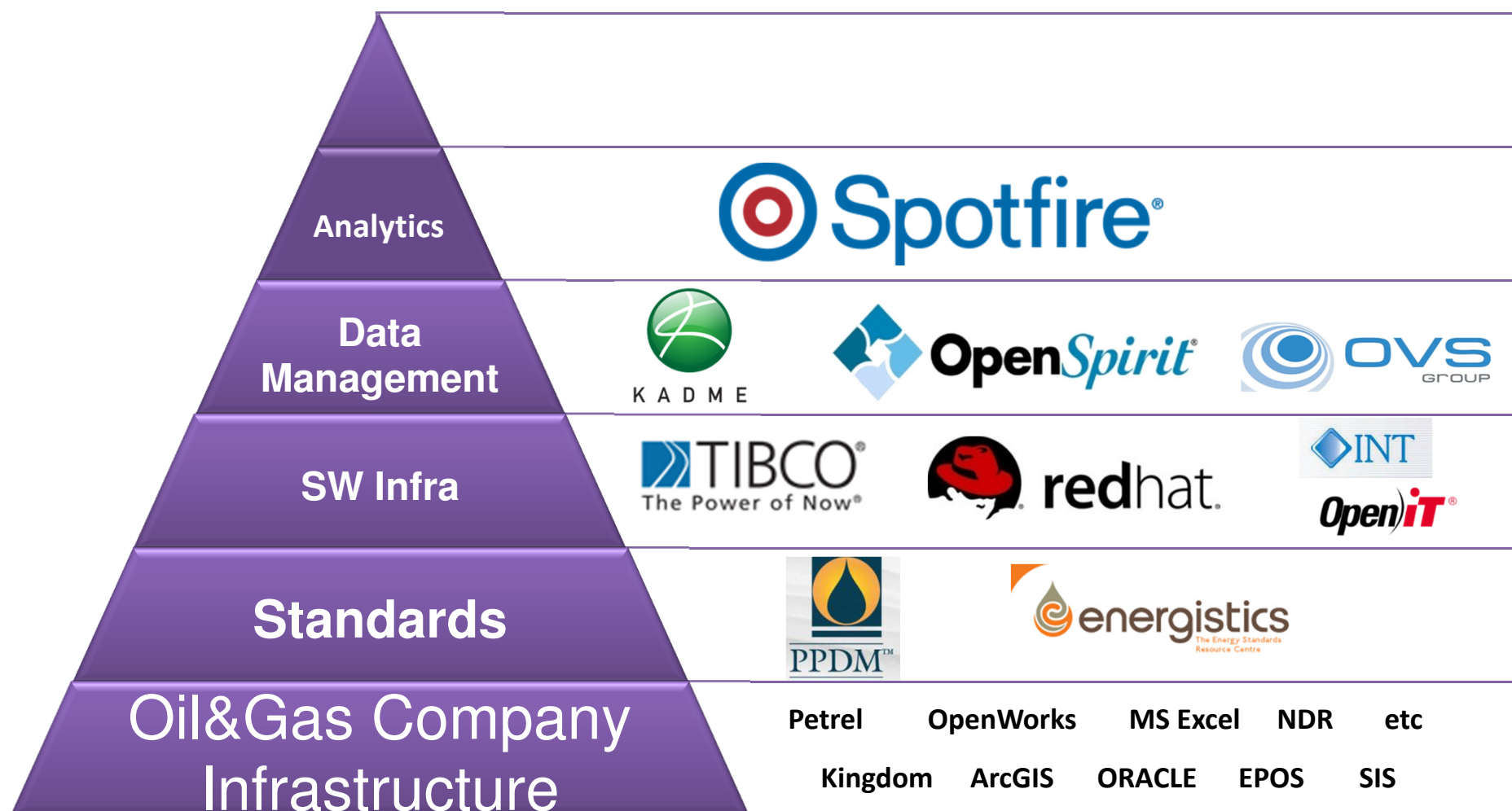
IT & Computer Sciences

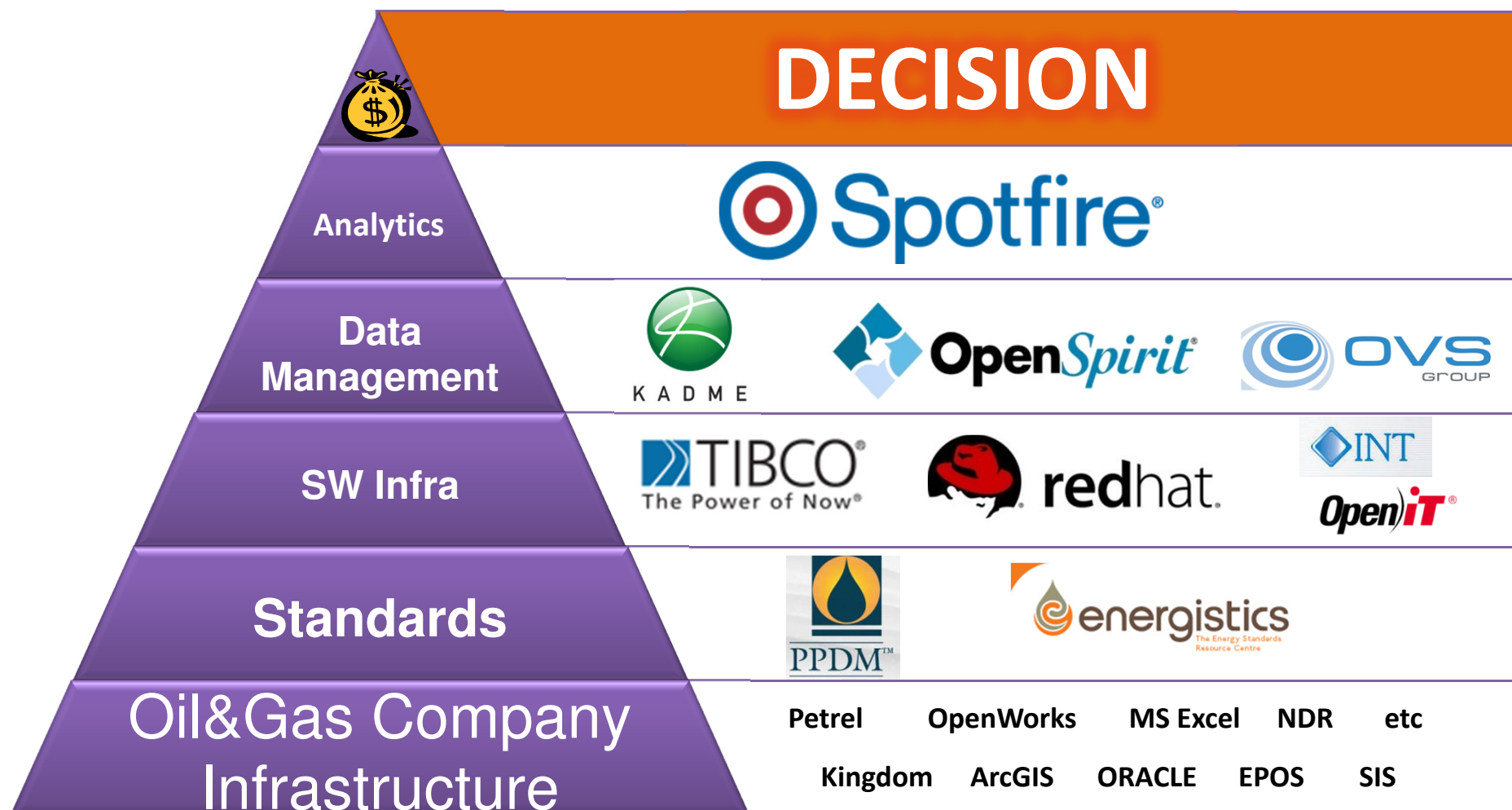
Data Analysis, Data Discovery

Data Management

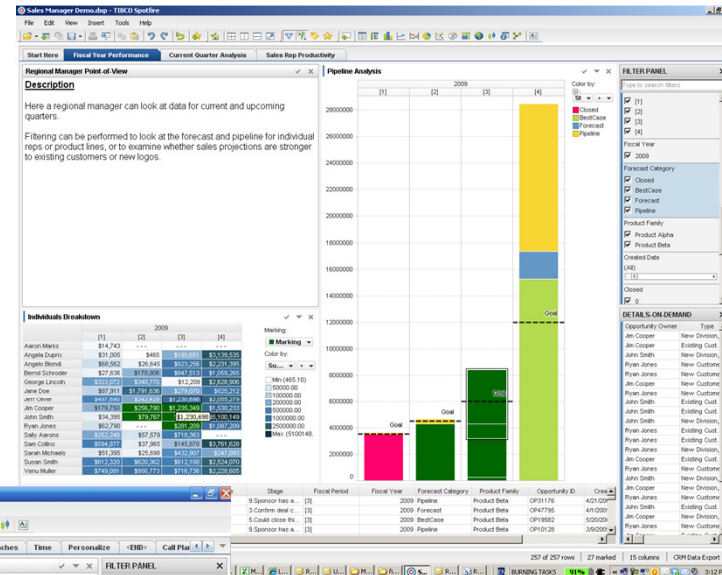
SW Infrastructure

Oil&Gas Standards

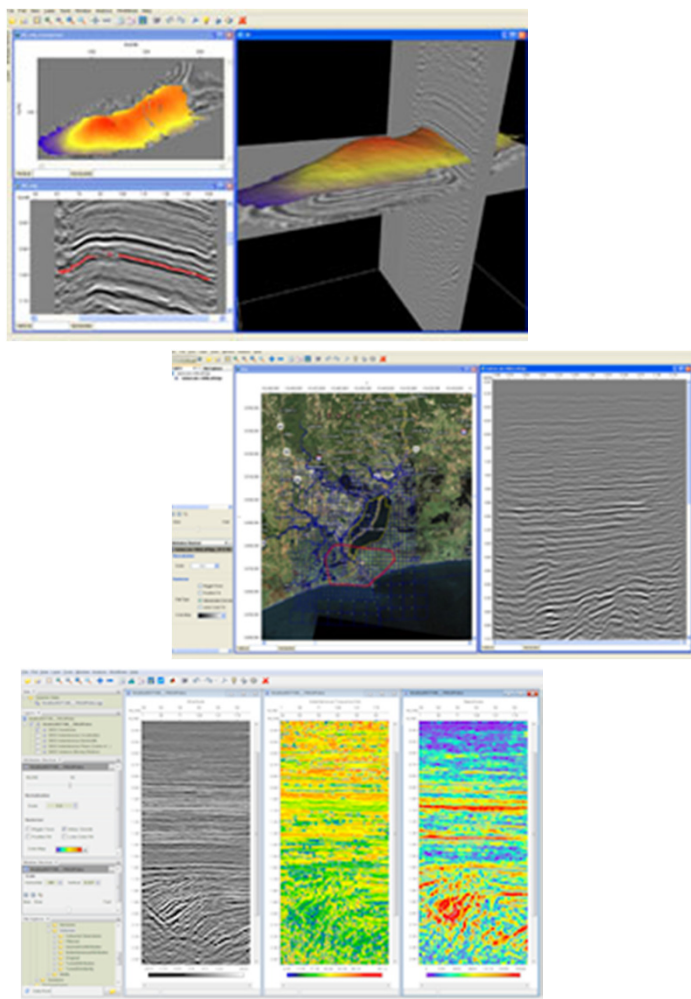




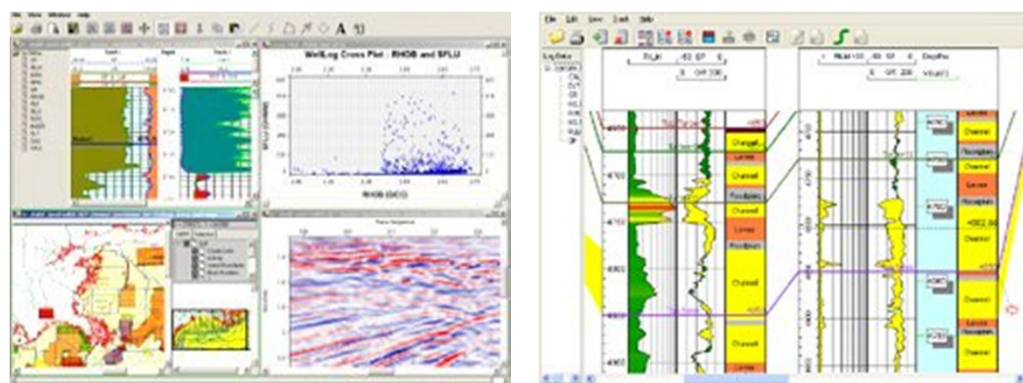
Overview Geral dos Resultados



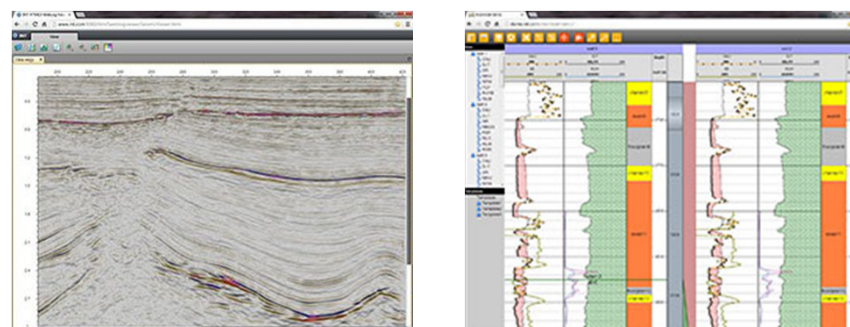
INT Viewer



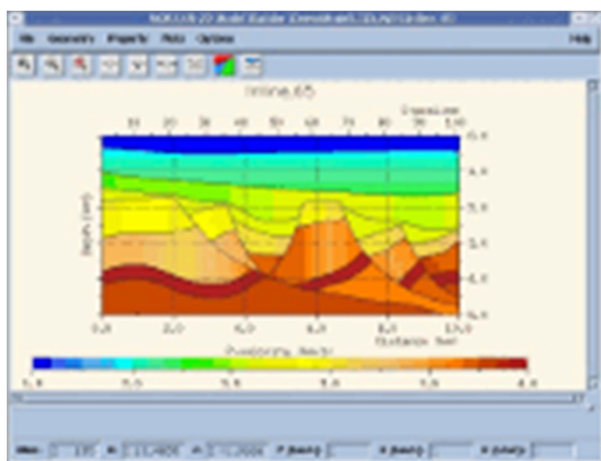
GeoToolkit



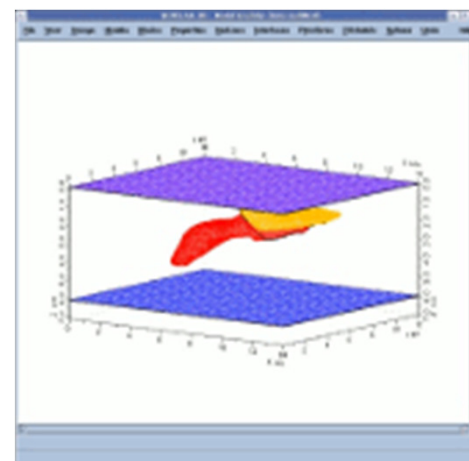
HTML5



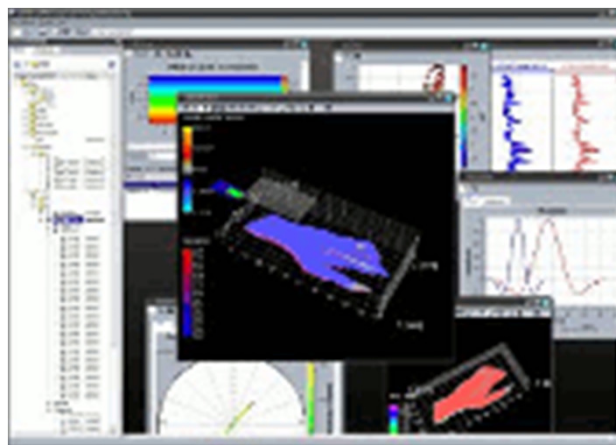
Norsar 2D



Norsar 3D



Norsar SeisRoX





APRESENTANDO A RED HAT

Waldirio M. Pinheiro
Solution Architect, lesBrazil



#1 LÍDER EM CÓDIGO ABERTO



MAIS DE
80%
das
500
maiores
EMPRESAS
utilizam

PRODUTOS &
SOLUÇÕES.

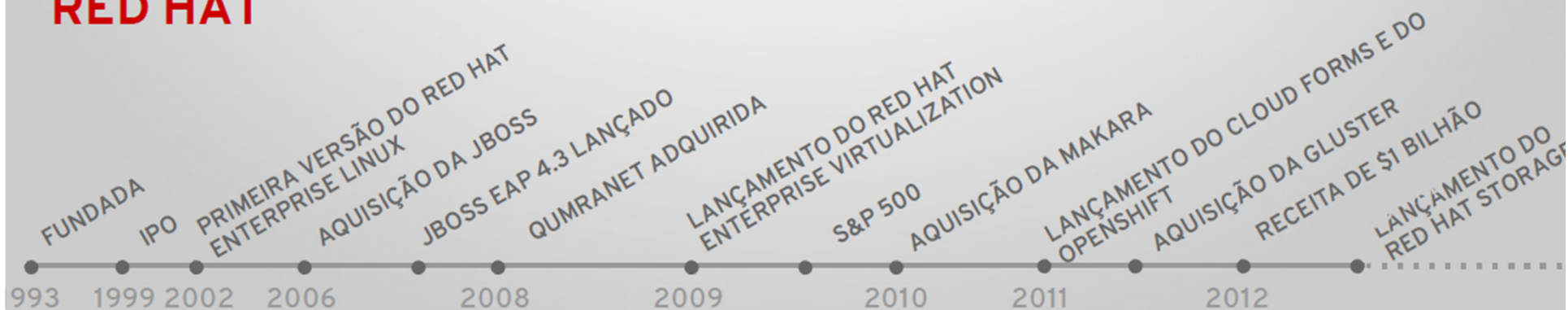
RED HAT



PRESENÇA GLOBAL



CEO JIM WHITEHURST



O QUE FAZEMOS



Oferecemos uma gama de softwares e serviços de missão crítica, abrangendo:

CLOUD

MIDDLEWARE

SISTEMA
OPERACIONAL

VIRTUALIZAÇÃO

STORAGE

COMO FAZEMOS.

Desenvolvemos tudo através de **inovação movida pela comunidade.**

Desenvolvimento compartilhado reduz custos e acelera inovação.

Colaboração aberta oferece produtos que realmente atendem aos requisitos dos clientes.

OS BENEFÍCIOS

- ✓ Flexibilidade
- ✓ Inovação tecnológica mais rápida
- ✓ Melhor qualidade
- ✓ Melhor preço/desempenho
- ✓ Alinhamento a suas necessidades

“Red Hat Consulting’s local experience backed by Enlogit, a Czech Republic Red Hat Premier Partner, gave us peace of mind during roll out. —PAVEL BARTOS, Lead Analyst, GE Money Bank



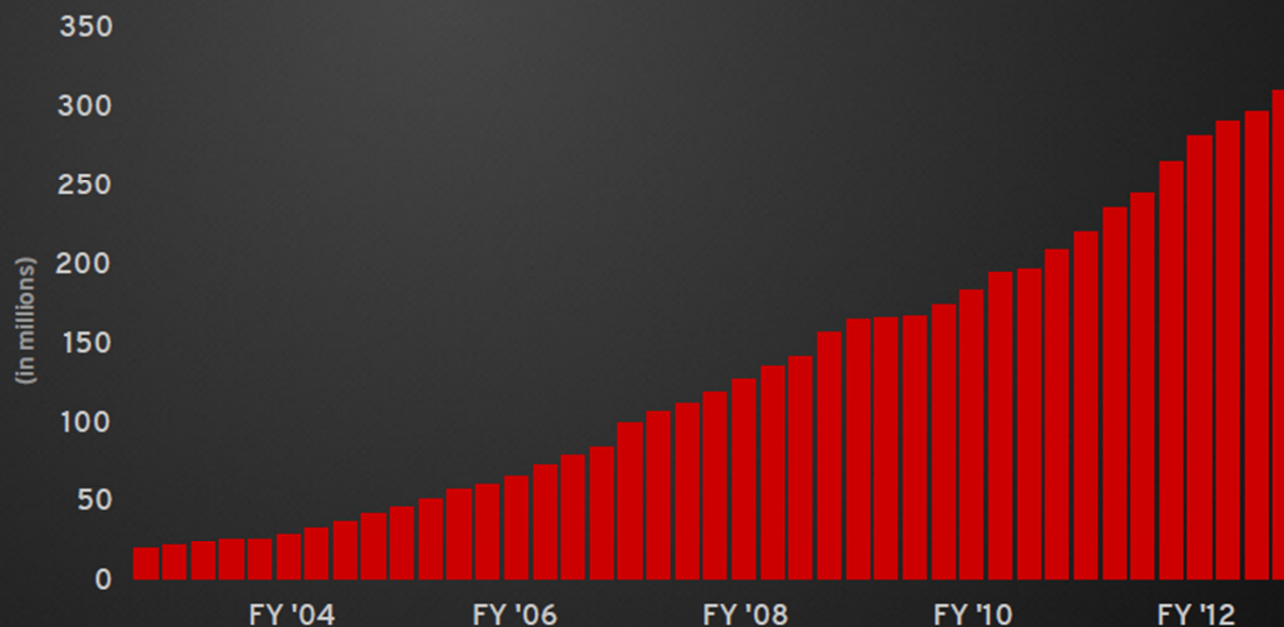
GE Money Bank



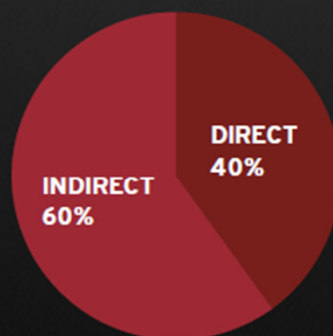
**PRIMEIRA
EMPRESA
de
CÓDIGO
ABERTO
no
MUNDO.**

**a atingir
\$ 1 BILHÃO DE
DOLARES**

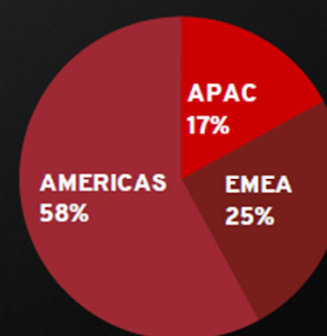
RECEITA DA EMPRESA FY 2003 – FY 2013



BOOKINGS BY CHANNEL FY2012



GLOBAL BOOKINGS FY2012



Fonte: Red Hat, Inc.

“ By running tests and executing numerous examples for specific teams, we were able to prove [...] not only would the solution work, but it will perform better & at a fraction of the costs.

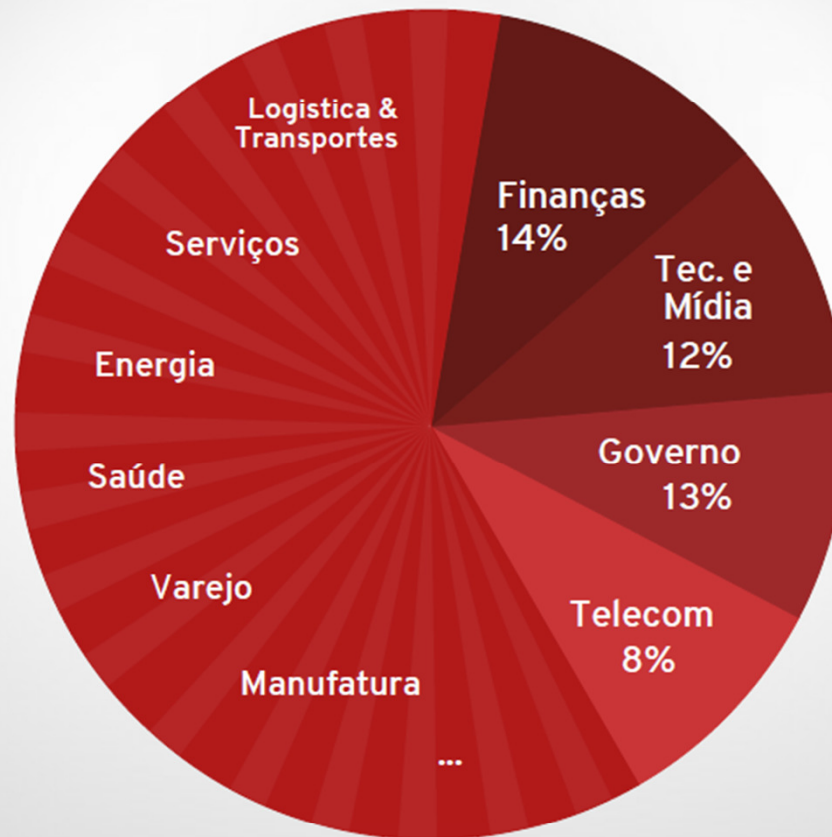
—MICHAEL BLAKE, Director, Systems & Architecture



AMPLA EXPERIÊNCIA



**ABRANGÊNCIA
ENTRE
DIVERSAS
VERTICAIS
GLOBALMENTE.**



**INTENSIDADE
NAS
PRINCIPAIS
VERTICAIS
GLOBALMENTE.**

Fonte: Red Hat, Inc.; com base em negócios maiores do que \$100k de Q2 CY2012.



“...we needed a reliable, stable, supported version of Linux that we knew would be production-ready... we are very happy with our partnership with Red Hat. —TERRY TALLEY, CTO

UM MERCADO CRESCENTE PARA PARCEIROS E RED HAT



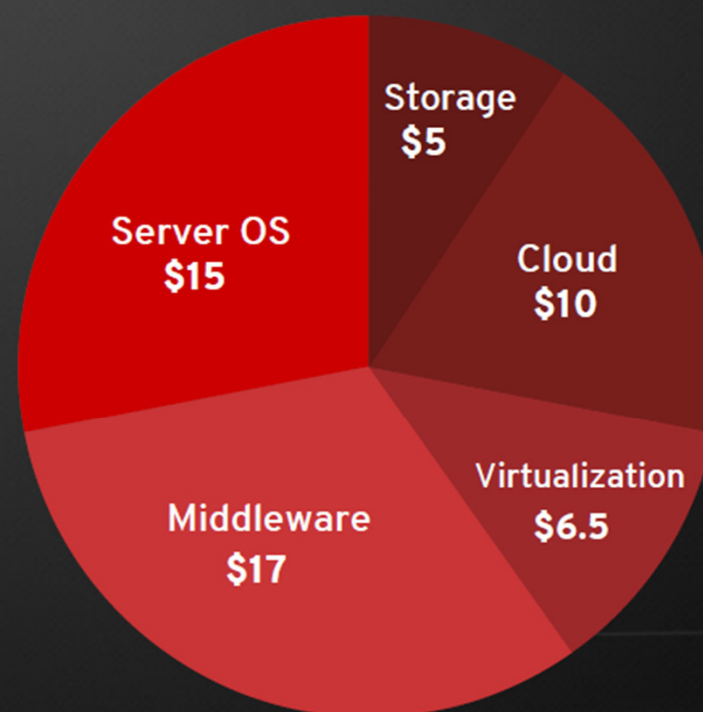
MERCADO POTENCIAL DA RED HAT EM 2005

\$8 BILHÕES

MERCADO POTENCIAL DA RED HAT EM 2016

\$ 53,5 BILHÕES

Server OS
\$8



“A Red Hat Irá Prosperar Na Próxima Década”

—INVESTORS' MOSAIC, Seeking Alpha

Fonte: Com base em estimativas da Red Hat e de analistas, 12 de julho de 2012

Para uma discussão mais aprofundada, veja Seeking Alpha <http://seekingalpha.com/article/718271-red-hat-will-thrive-over-the-next-decade>



“O sistema operacional oferece a flexibilidade e a escalabilidade que o ambiente exige” - Cristian Fujisaka, coordenador de serviços web do Grupo Abril



“Tentamos algumas vezes iniciar a virtualização sem antes otimizar a nossa rede, e não foi possível. Por isso, buscamos uma solução que nos desse esse suporte, e a Red Hat foi a empresa que nos ofereceu o melhor custo-benefício”. - Lourival da Silva Filho, Coordenador de Infraestrutura de TIC



A solução por si só tem funcionado muito bem, tanto que tem nos auxiliado a pensar em transferir outros ambientes, outras soluções e outras plataformas para a Red Hat”. - Carlos Revelato de Alcântara, gerente corporativo de TI e responsável pela área de infraestrutura da Serasa Experian

NOSSOS CLIENTES



A maior bolsa do planeta.

Sabre Holdings

TM

O maior sistema de
distribuição global no mundo.



Grupo de hotéis
internacional

salesforce.com®

Uma empresa líder na
computação em nuvem.



“Over the years, we have seen time and again that Red Hat follows a more conscientious approach than others.
—THOMAS VON STEIGER, Systems Engineer, Swisscom IT Services

MODELO DE SUBSCRIÇÃO



BASE DE
CONHECIMENTO

PORTAL DO CLIENTE
E FÓRUMS

CERTIFICAÇÃO DE
HARDWARE E SOFTWARE

SOFTWARE ASSURANCE

SERVIÇOS DE SUPORTE GLOBAL

- ILIMITADO
- 24/7
- MULTILÍNGUE
- MISSÃO CRÍTICA
- MULTI-VENDOR CASE OWNERSHIP

ESTABILIDADE COM CICLO DE VIDA DE PRODUTO
DE ATÉ 10 ANOS

ATUALIZAÇÕES, CORREÇÕES E NOVAS VERSÕES

SECURITY RESPONSE TEAM

PROGRAMAS DE TREINAMENTO OPCIONAIS DISPONÍVEIS

SUPORTE PREMIADO



HDI

Leading IT Service & Support



The Year's Ten Best
Web Support Sites

“We came to the decision that Red Hat would be better for our environment because the support we received from Red Hat was outstanding... –DAVE DIPIAZZA, Manager, Internet services

HIGHMARK®
Blue Cross Blue Shield





RED HAT
ENTERPRISE
VIRTUALIZATION

RED HAT NETWORK
SATELLITE

JBoss
Operations
Network

Sistemas de
Gerenciamento



App Platforms / Messaging / Cache / Grid / SOA

RED HAT®
ENTERPRISE
LINUX®

RED HAT®
STORAGE

Scale-Out, High-Performance Storage Software



OPENSIFT
PaaS

RED HAT®
CLOUDFORMS

Open Hybrid Cloud
Management



openstack®
CLOUD SOFTWARE

IaaS

Servidores
Físicos

Servidores
Virtuais

Servidores
em Nuvem

Infraestrutura de Rede & Armazenamento

“ I wouldn't be in the SaaS business if it weren't for Red Hat. If we'd had to make the capital investment in infrastructure that HP-UX or Solaris required, the margins for achieving profitability [...] just wouldn't be there.

—MARK TIRSCHWELL, CTO



WALLSTREET

AS ALTERNATIVAS DO CIO



PaaS Cloud	VMware Cloud Foundry, Microsoft Azure, Google App Engine	>	Red Hat OpenShift
Application Server	IBM WebSphere Application Server, Spring tc Server, Oracle WebLogic Server	>	JBoss Enterprise Application Platform
Portal / WCM	IBM Websphere Portal Server, Liferay Portal Oracle WebCenter Portal	>	JBoss Enterprise Portal Platform JBoss Site Publisher
In Memory Data Grid	IBM WebSphere eXtreme Scale, Oracle Coherence, VMware vFabric GemFire	>	JBoss Data Grid
Enterprise Service Bus (ESB)	IBM WebSphere ESB & Message Broker, Oracle SOA Suite & ES, MuleSule ESB, Sonic ESB, Tibco ActiveMatrix	>	JBoss Enterprise SOA Platform
Data Services	IBM InfoSphere Federation Server, Progress DataXend SI, Oracle Data Integration Suite, Composite Information Server	>	JBoss Enterprise Data Services Platform
Business Rules	IBM BPM & ILOG Operations Decision Manager (ODM), Oracle BPM Suite Pegasystems Business Rules, FICO Blaze Advisor	>	JBoss Enterprise BRMS
Messaging	IBM WebSphereMQ, VMware vFabric RabbitMQ, Oracle AQ, Tibco EMS	>	Red Hat MRG Messaging
Cloud and Grid Management	VMware vCloud Director, Oracle Grid Engine	>	Red Hat CloudForms Red Hat MRG Grid
Operating System	Microsoft Windows (with Hyper-V virtualization), Oracle Solaris, IBM AIX, HP/UX	>	Red Hat Enterprise Linux (with embedded KVM virtualization)
Virtualization	VMware vSphere, Citrix XenServer, Microsoft HyperV	>	Red Hat Enterprise Virtualization
Storage	NetApp, EMC Isilon	>	Red Hat Storage (previously known as Gluster)



RED HAT CONSULTING

Solucionando desafios estratégicos de tecnologia, maximizando desempenho e eficiência de infraestrutura – otimizando sua TI.

- Experiência inigualável em código aberto
- Acelera a conclusão de projetos.
- Facilita a interoperabilidade.
- Consultores diretamente ligados a comunidade e a equipes de desenvolvimento.

SERVIÇOS DE INFRAESTRUTURA

- Aumente o valor da infraestrutura de TI com Pathways.
- Experiência em projetos complexos e de missão crítica
- Libere seus recursos para um maior ROI

SERVIÇOS DE MIDDLEWARE E APLICAÇÕES

- Ciclo de vida completo de desenvolvimento.
- Serviços de desenvolvimento de aplicações e migração de plataforma
- Processo de desenvolvimento Ágil

RED HAT TRAINING

Prepara sua organização de TI com conhecimento e habilidades práticas para otimizar suas implementações de Red Hat e JBoss – melhorando produtividade e mitigando riscos.

- ✓ Colaboradores obtêm habilidades, promovendo **sucesso de TI**.
- ✓ Grande portfólio de cursos.
- ✓ Mais de 100.000 profissionais certificados Red Hat.
- ✓ Mais de 60% das empresas Fortune 2000 utilizaram Red Hat Training.
- ✓ Mais de 1 milhão de clientes de Red Hat Training .

“[The knowledge transfer] component added value to our consulting purchase and lasted long after the consultant had left. –FRANCOIS MOUNIER, Integration & Development Manager



Camden

RED HAT É:



Uma empresa de receita de \$1 bi e que faz parte do S&P 500...



Líder mundial no desenvolvimento e fornecimento de software de código aberto para TI corporativa...

...oferecendo um portfólio completo de produtos e serviços

CLOUD

CONSULTING

MIDDLEWARE

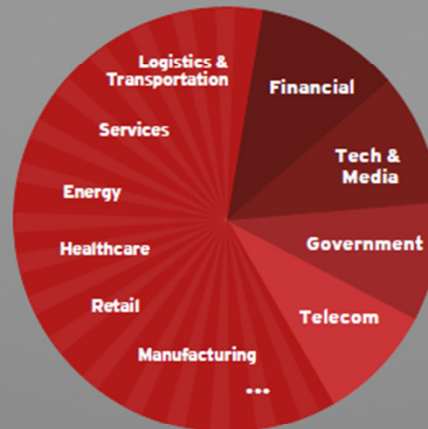
TRAINING

SISTEMA OPERACIONAL

VIRTUALIZAÇÃO

STORAGE

...globalmente ativa em todas as principais verticais, com fortes modelos de entrega via canal e direto.



E ENTREGANDO:

- Preço/Desempenho Excepcional
- Qualidade e Inovação do Código Aberto
- Flexibilidade Operacional
- Alinhamento com Requisitos dos Clientes

CARREIRA RED HAT



RHCVA Red Hat Certified Virtualization Administrator

RHCSA Red Hat Certified System Administrator

RHCE Red Hat Certified Engineer

RHCSS Red Hat Certified Security Specialist

RHCDS Red Hat Certified Datacenter Specialist

RHCA Red Hat Certified Architect

Exames de especialização

EX318 Enterprise Virtualization

EX333 Enterprise Security: Network Services

EX401 Deployment and System Management

EX423 Directory Services and Authentication

EX429 SELinux Policy Administration

EX436 Clustering and Storage Management

EX442 Performance Tuning



Red Hat Certificações - Middleware



JBoss
CERTIFIED
APPLICATION
ADMINISTRATOR

JBoss CERTIFIED APPLICATION ADMINISTRATOR (JBCAA™)

A Red Hat tem a satisfação de anunciar a certificação JBoss Certified Application Administrator. Com ela, a Red Hat amplia o programa de certificação consagradas no setor para os produtos JBoss.

Por que estamos oferecendo uma certificação em middleware agora? Nossos clientes nos procuram para implantar JBoss Enterprise Middleware de forma eficaz, otimizando o investimento estratégico. O JBCCA pode ajudá-los a identificar profissionais capacitados para atendê-los de maneira eficiente.

Gerentes de TI têm a garantia de que os administradores com a certificação JBCCA demonstram ter as habilidades e o conhecimento necessários para instalar, configurar, monitorar e gerenciar a JBoss Enterprise Application Platform e implantar aplicativos nessa plataforma.

Cursos do JBoss

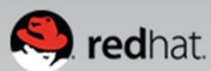
- 7 JB336** JBoss Application Administration
- 8** JBoss Certified Application Administrator (JBCAATM)
- 9 JB346** JBoss Advanced Administration
- 10** Ferramenta de seleção dos cursos de desenvolvimento do JBoss
- 11 JB295** JBoss Enterprise Application Development
- 12 JB321** JBoss Portal Platform Development
- 13 JB325** Advanced JBoss Enterprise Development
- 14 JB311** JBoss Seam Development
- 15 JB297** JBoss Hibernate Technology
- 16 JB431** JBoss SOA: ESB Service Implementation
- 17 JB433** JBoss SOA: BRMS Implementation



RED HAT SUMMIT



Red Hat
Red Hat SUMMIT, São Francisco, CA



**RED HAT
SUMMIT**

SAN FRANCISCO, CA
APRIL 14-17, 2014

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EXPERIENCE
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Red Hat Red Hat SUMMIT, Passados

SUMMIT JBoss
WORLD

TRANSFORM YOUR IT

Hynes Convention Center
Boston, MA | June 26-29, 2012

SUMMIT JBoss
WORLD

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PRESENTED BY RED HAT

BOSTON, JUNE 26-29, 2012

AGENDA | SESSIONS + LABS | SPEAKERS | PRESENTATIONS | GALLERY

HIGHLIGHTS

Past Red Hat Summit and JBoss World Events

Coming up on their eighth year, and fourth together, the Red Hat Summit and JBoss World have set up open source shop in various locations around the US and internationally.

Past locations include:

2011 Red Hat Summit and JBoss World, Boston

Returning to the Seaport World Trade Center in Boston, the seventh annual Red Hat Summit and JBoss World was a forum for sharing knowledge and best practices for platform, middleware, management, and virtualization solutions as well as the future of the open cloud. With a focus on interoperability and portability with our partners, a theme of "Mix Well" was felt throughout the 136 breakout sessions, keynotes, and campgrounds. We also demonstrated this commitment with our best "mixes" of open source solutions for maximum effect for our featured customers on our customer walkway. Red Hat also shared our cloud strategy with the community and announced two new cloud offerings: OpenShift and CloudForms.

[Click here](#) to see highlights from the 2011 Red Hat Summit and JBoss World.



2010 Red Hat Summit and JBoss World, Boston

Red Hat took the party back to Boston in 2010, hosting both events at the Seaport Hotel and World Trade Center, June 22 - 25, 2010. Highlights included visionary keynotes and product announcements from Jim Whitehurst, Paul Cormier, and Brian Stevens touting the importance of cloud computing and virtualization to meet the new demands placed on IT. The event off-site party was hosted at Quincy Market and Faneuil Hall, followed by the ever-popular Red Hat Summit and JBoss World pub crawl.



2009 Red Hat Summit and JBoss World, Chicago

The Hilton Chicago was home to the fifth year of the Red Hat Summit and JBoss World, held September 1-4, 2009. It was the first time the two events were co-located. From the head of digital operations at DreamWorks, to the CIO of GEICO, and CTO of the New York Stock Exchange -- the keynote topics covered it all. Red Hat also announced the availability of JBoss Enterprise Application Platform 5, Red Hat Enterprise Linux 5.4, and a new open source cloud community project -- Deltacloud.



2008 Red Hat Summit, Boston

Summer was in full force when Red Hat landed in Boston in June 2008 for the fourth-annual Red Hat Summit. Notable keynotes included: the CIO of Harvard Medical School, the co-executive producer and writer for The Simpsons, and the general manager of IBM. Red Hat announced the availability of Red Hat MRG, which delivers realtime capability and high-performance messaging. Also announced was Red Hat's Initiative to





Red Hat Evento



Boas Práticas, Recomendações, ...

- Idioma
- Vontade de Aprender (sem medo de ser feliz)
- Flexibilidade as novas tendências / tecnologias
- Medo do desconhecido e/ou novo
- Sonhos
- Atenção nos detalhes ...
- Network Profissional (linkedin)
- ...



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OBRIGADO